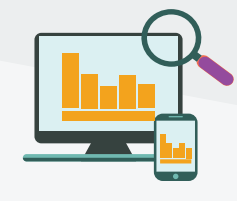


NOW

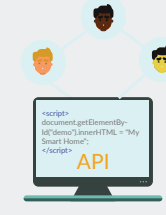


2017



2018

2019



2020

2021



2022



2023

2024



EVOLVING CONSUMER NEEDS

○ SAVE MONEY ON ENERGY USE AT OFFICE

○ SUSTAINABLE OFFICE

○ SPECIAL ENERGY SOLUTIONS AS MORE AND MORE PEOPLE WORK AT HOME

○ PERSONALIZING OWN OFFICE



SERVICES ADDRESSING CONSUMER NEEDS

○ INSIGHT ON ENERGY AND WIFI USE AT THE OFFICE

○ WORKING HOURS SENSIBILITY

○ HEATING PER ROOM

○ HEATING PER EMPLOYEE



DATA COLLECTION AND USER COMMUNICATION

○ WI-FI USE

○ WI-FI BANDWIDTH

○ PERIODIC ENERGY CONSUMPTION DATA

○ EMPLOYEE PREFERENCES



WORKPLACES AS THE END USER



SOFTWARE

○ BUSINESS INTERFACE



QUBY HARDWARE



PARTNERSHIPS



BUSINESS MODEL

○ B2B2B SOFTWARE DELIVERER



DEVELOPING TECHNOLOGIES